

INNOVATIVE SOLUTIONS FOR SCHOOL STAFFING

A WORKFORCE ANSWER FOR ST. LOUIS PUBLIC SCHOOLS

A leading public school system faced tight budgets, increased competition for qualified talent, and an expanding student population.



Client Scenario

Similar to so many school systems across the U.S., St. Louis Public Schools were challenged with serious concerns surrounding their ability to provide quality care to their students. They turned to Supplemental Health Care to develop and implement a district-wide Managed Services Provider (MSP) program to address:

- PT, OT, SLP and Nursing staff shortages across multiple schools within the district
- Increased annual spend on temporary clinicians used throughout the system
- Inefficient state vendor list and bidding process
- Lack of compliance and utilization transparency
- Immediate need to reduce spend without sacrificing student care quality or risking government fines

Our Solution

Working closely with St. Louis Public Schools' administration and Special Education managers throughout the system, Supplemental Health Care developed an MSP program – consolidating the use of all temporary agencies under one centralized management program – resulting in key areas of improvement:

- Established a dedicated account team to support and manage all district clinical contingent needs
- Implemented a centralized technology platform used for all ordering and fulfillment activity to provide program insight and system controls
- Established consistent processes, compliance procedures and performance tracking
- Negotiated standardized rates across all current staffing vendors used by the various schools
- Increased the pool of qualified staffing vendors for expanded coverage

Program Results

After the first year of operation, the St. Louis Public Schools continue to benefit from the implementation of the program, achieving the following results in the first twelve months of the program:

- \$60,000 in first-year savings
- Standardization of agency bill rates resulting in overall 20% reduction
- Increased fill ratio to 100%
- 100% credentialing compliance and implementation of new on-boarding procedures
- Consolidated billing reducing bill/pay errors and administration time investment
- Single operating platform providing uniform requisition and timekeeping, vendor performance tracking and workforce usage analysis

What Our Client Says

"I would recommend Supplemental Health Care to other school districts looking for a strong partner to fill needed health related staffing vacancies. They are responsive to needs. They help us stay within our budget by finding ways to save the school district money by providing care that meets the needs of children without reducing quality."

*–Executive Director, Early Childhood Special Education
St. Louis Public Schools*

